



World Agroforestry Centre
TRANSFORMING LIVES AND LANDSCAPES

Tree on farm economic

How and how much agroforestry
benefit to smallholder coffee farmers
in the Aberdare (Kenya) ?

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Material and method



- **Study area**

=> Kenya - Murang'a district

- **Tree inventory and data collection**

=> (Farmer's interview) : 62 coffee farms randomly chosen

- **Determination of agroforestry product's price**

=> survey market in the area : 7 markets

- **Coffee prices and production per farms**

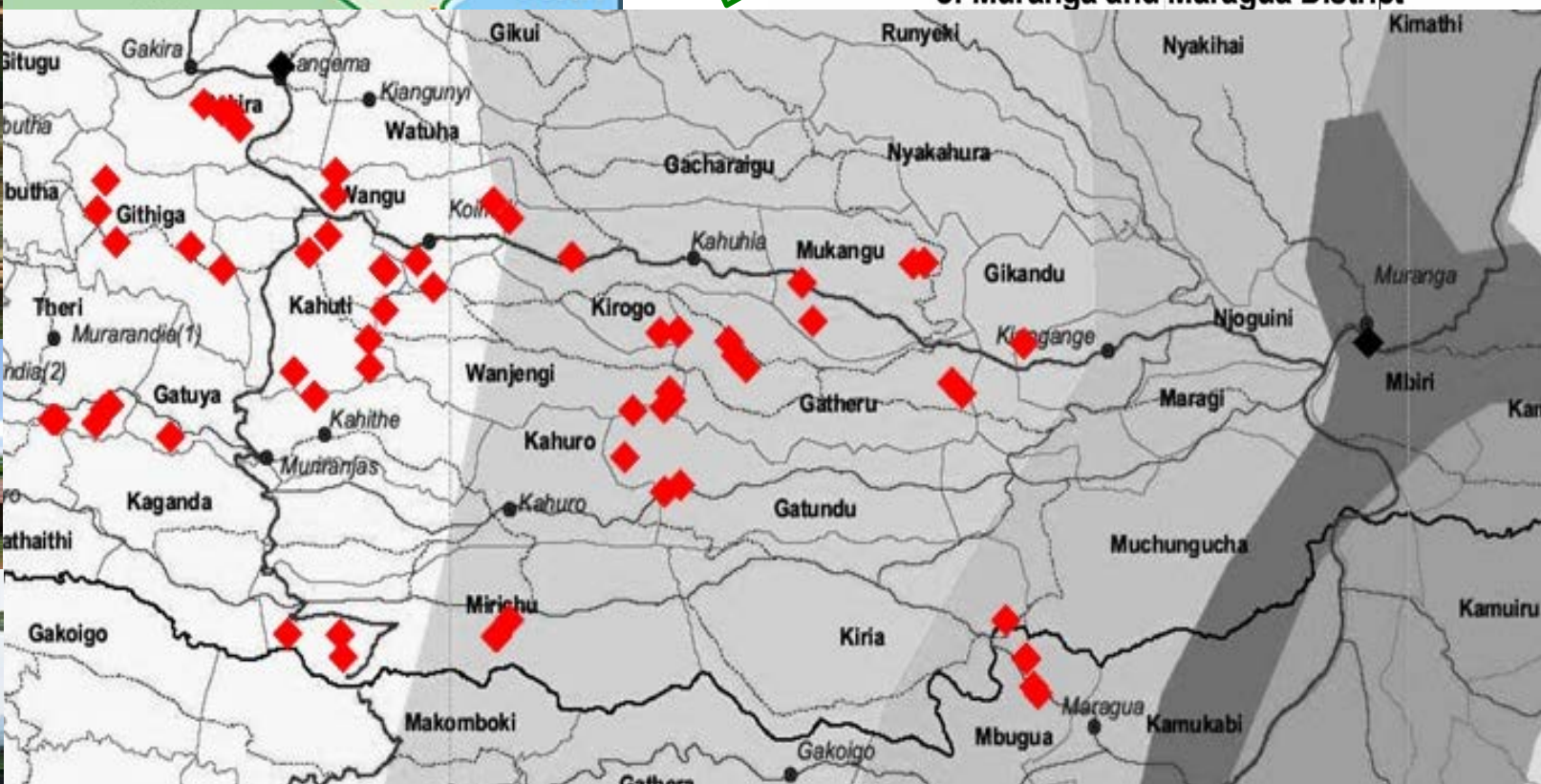
=> factories

- **Cost benefit analysis**



Materiel and method : study area

Map of Agro-Ecological Zones and Road network of Muranga and Maragua District



Economical context



- Exportation
- Value-added capted by industries
- Crisis (2000) and post crisis

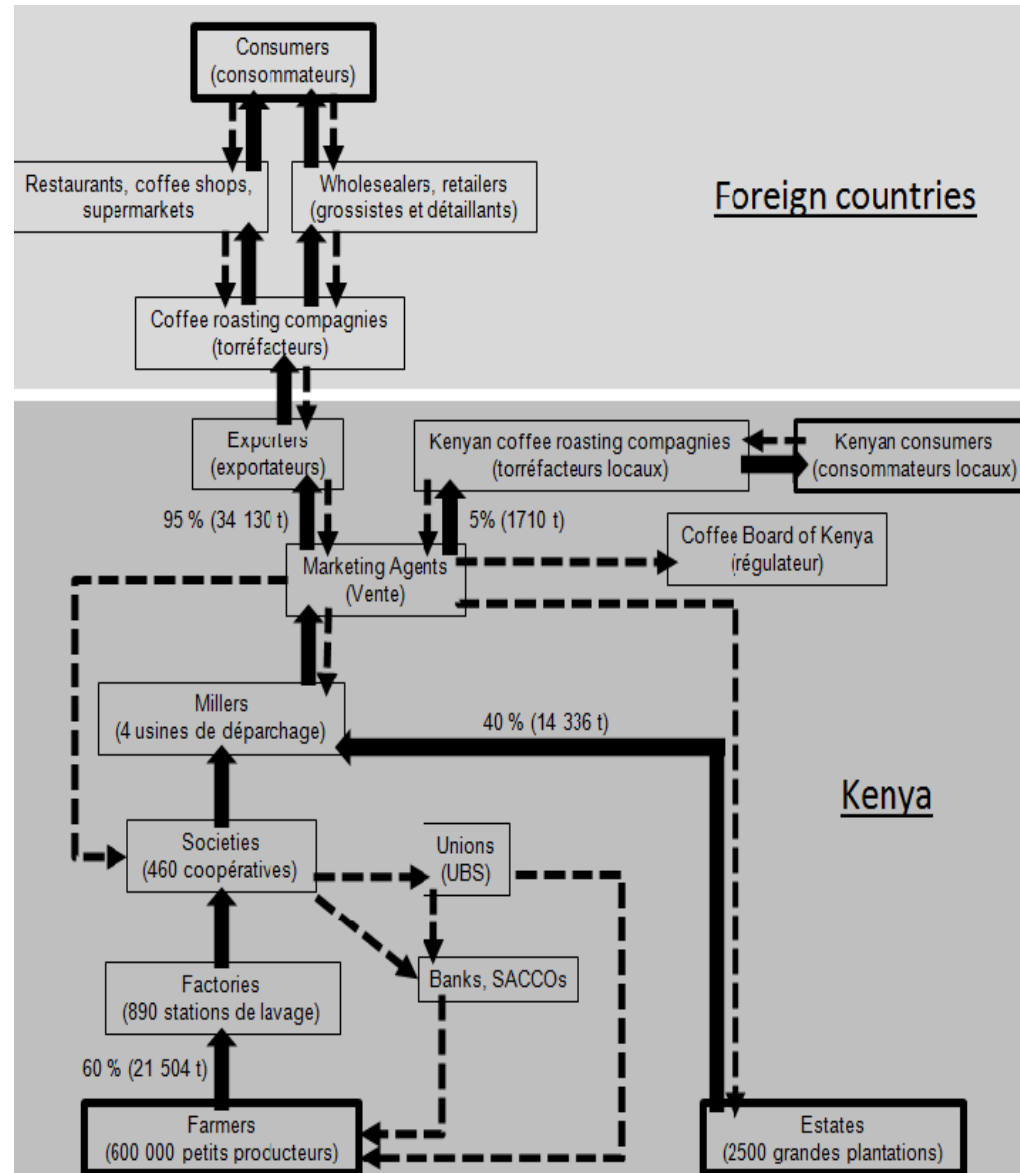
→ Economic situation of smallholder coffee farmer weak

Diversification as an option to increase economical input

Agroforestry

= > is it profitable ?

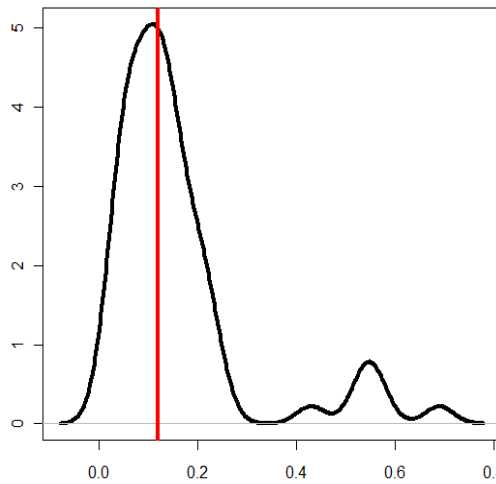
- ✓ Low economical risk
- ✓ Low input
- ✓ Level of vegetation



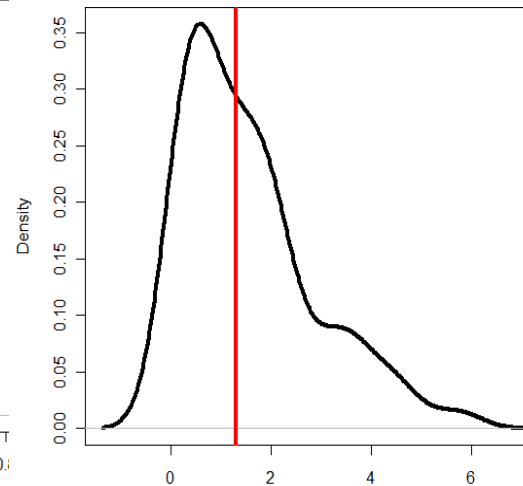
Karanja & Nyoro, 2002

State of the coffee plantation

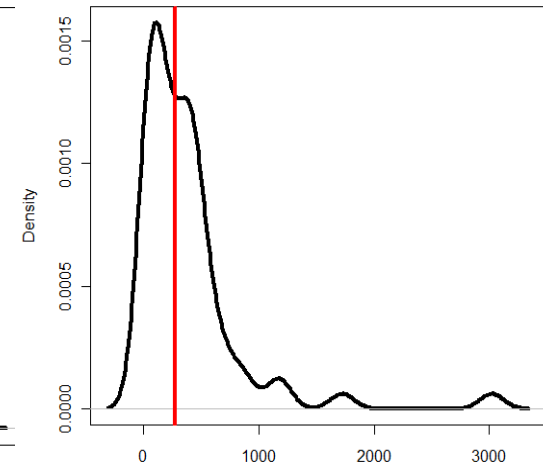
Characterisation of the coffee plantation in the sample
(Density curves – Medians are shown in red)



Surface of the coffee plot (Ha)



Yield per coffee tree (Kg/tree)



Coffee production (Kg)

- Surface of the coffee plot, coffee yield and production are low for most of the farms
- Moreover 50 % of the farmers don't use chemicals fertilisers and 80 % no pesticides

→ Coffee plantation : neglected state



Agroforestry profitability



Agroforestry Products

- Firewood
- Timber
- Fruits
- Charcoal
- Fodder



Profitability ?

- Home consumption (SAVING)
- Sell local market (EARNING)

Benefit cost analysis :

Calculation method for one farm of the profitability (Saving+earning)
for one year



Quantities

- **Farmer's interview : determination of the agroforestry products (quantities)**
 - For each species
 - For each products (Firewood, Timber, Fruits, Charcoal, Fodder)

Destination

- **Farmer's interview : destination of the production**
 - Home consumption
 - Sell

Input ?

- **Farmer's interview : determination of the cost of the production (per species) (INPUT)**
 - Most of the time = 0 Ksh

Price

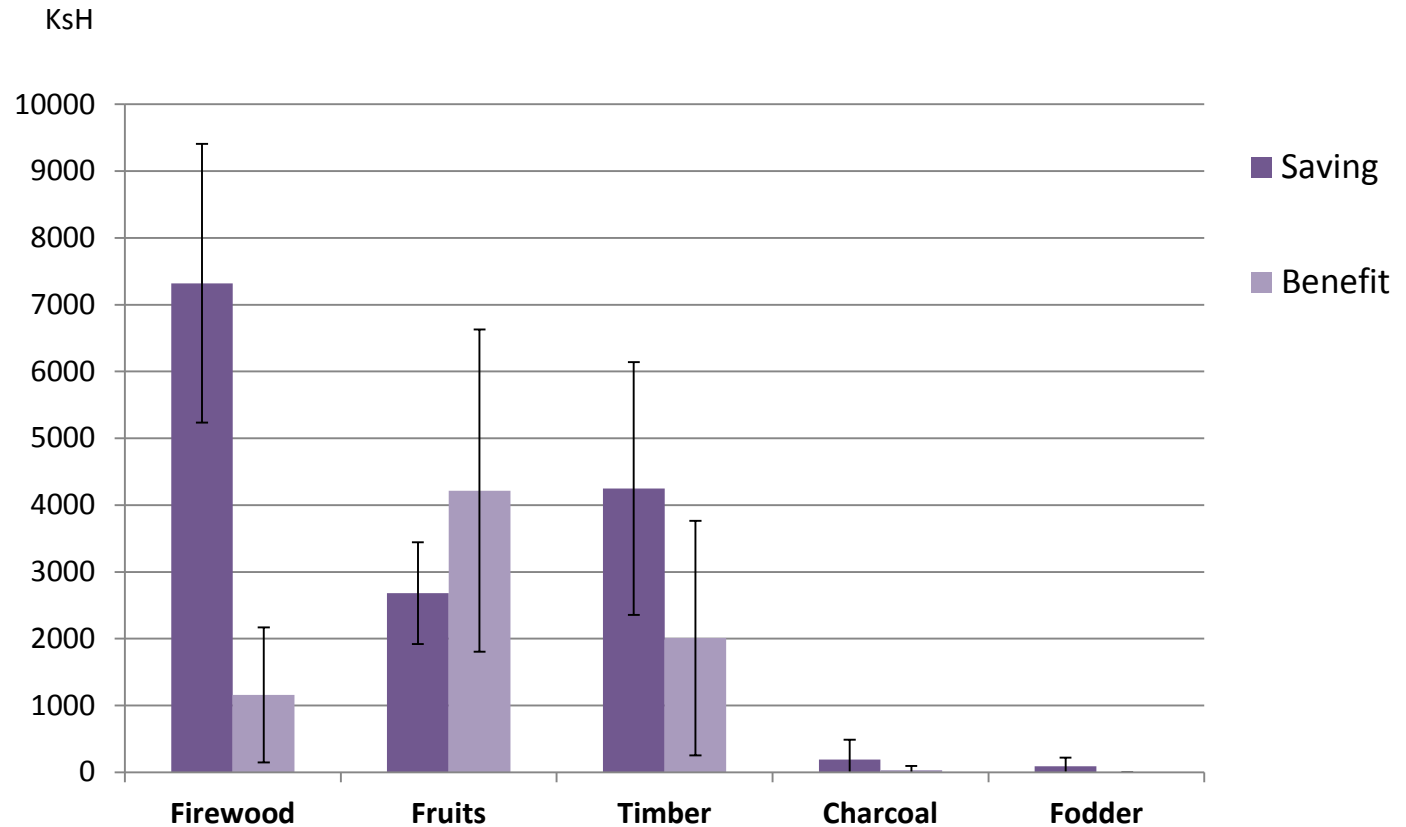
- **Survey market : determination of the price of the products**
 - Saving (Home consumption) : Market Selling price
 - Earning (Sell) : Market Buying price

Benefit cost analysis

- **Saving : Sum (per species and product)[(Sell price*quantity) - input]**
- **Earning: Sum(per species and product)[(Buy price*quantity)-input]**
- **Agroforestry Profitability = Saving + Earning**

Agroforestry profitability

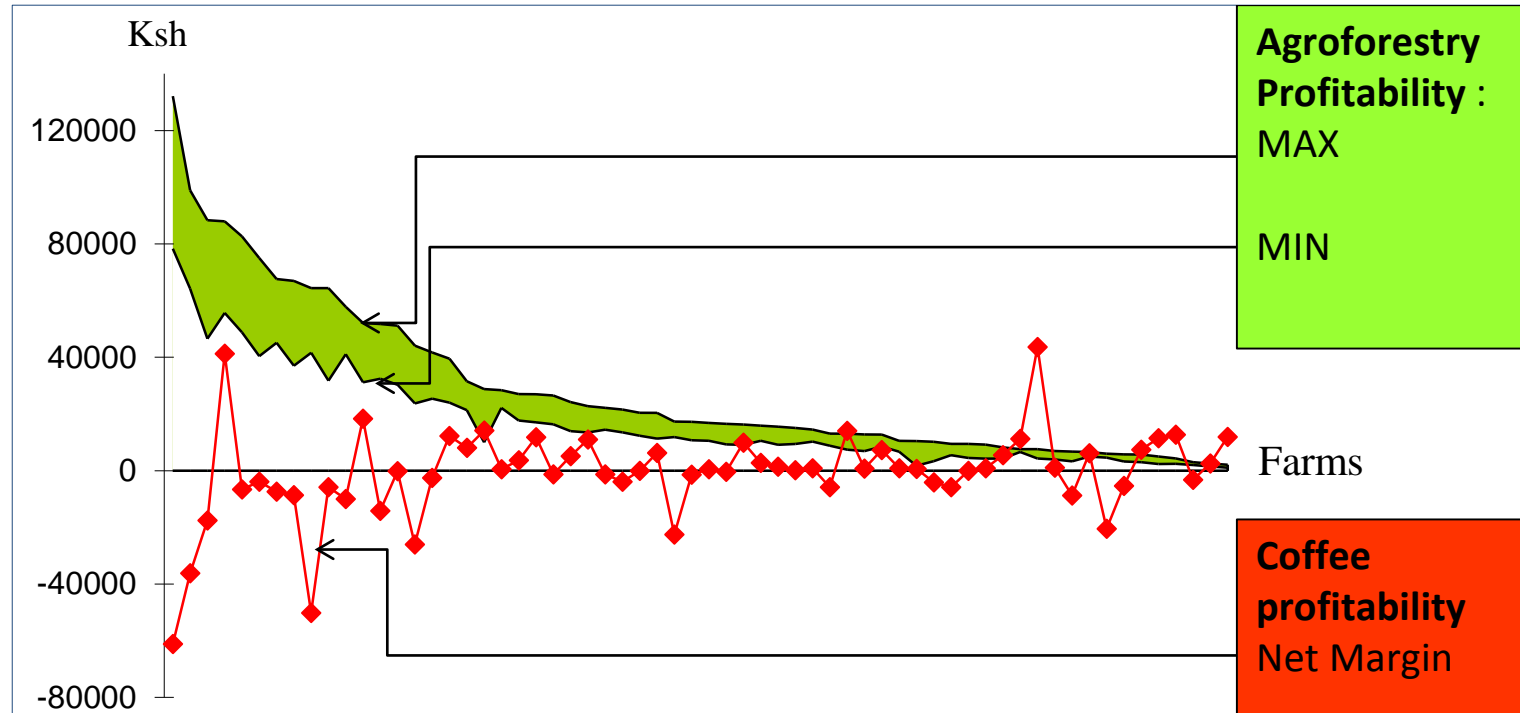
Mean profitability per farm of the agroforestry products



- Total Saving (900 809 KSH) > Total Earning (459 823 KSH)
- Agroforestry is mainly used to produce Firewood, Fruits and Timber
- Firewood saving > Firewood Earnings($p_value < 0.5$)



Comparison between agroforestry and coffee profitability



▪ **Agroforestry profitability** : Benefit-cost analysis with MIN and MAX prices found on the market

▪ **Coffee NM (NET MARGIN)** = Production(Kg)*Price (KSH/Kg) – Q input (Kg)*P input (KSH/Kg) – number of working day * price of a working day

▪ **Coffee profit are very low**

▪ **Profit from agroforestry are, for most of the farm, higher than coffee profit**

Agroforestry :

- **System profitable for most of the farm :**
=> **Do farmers use different strategies ?**

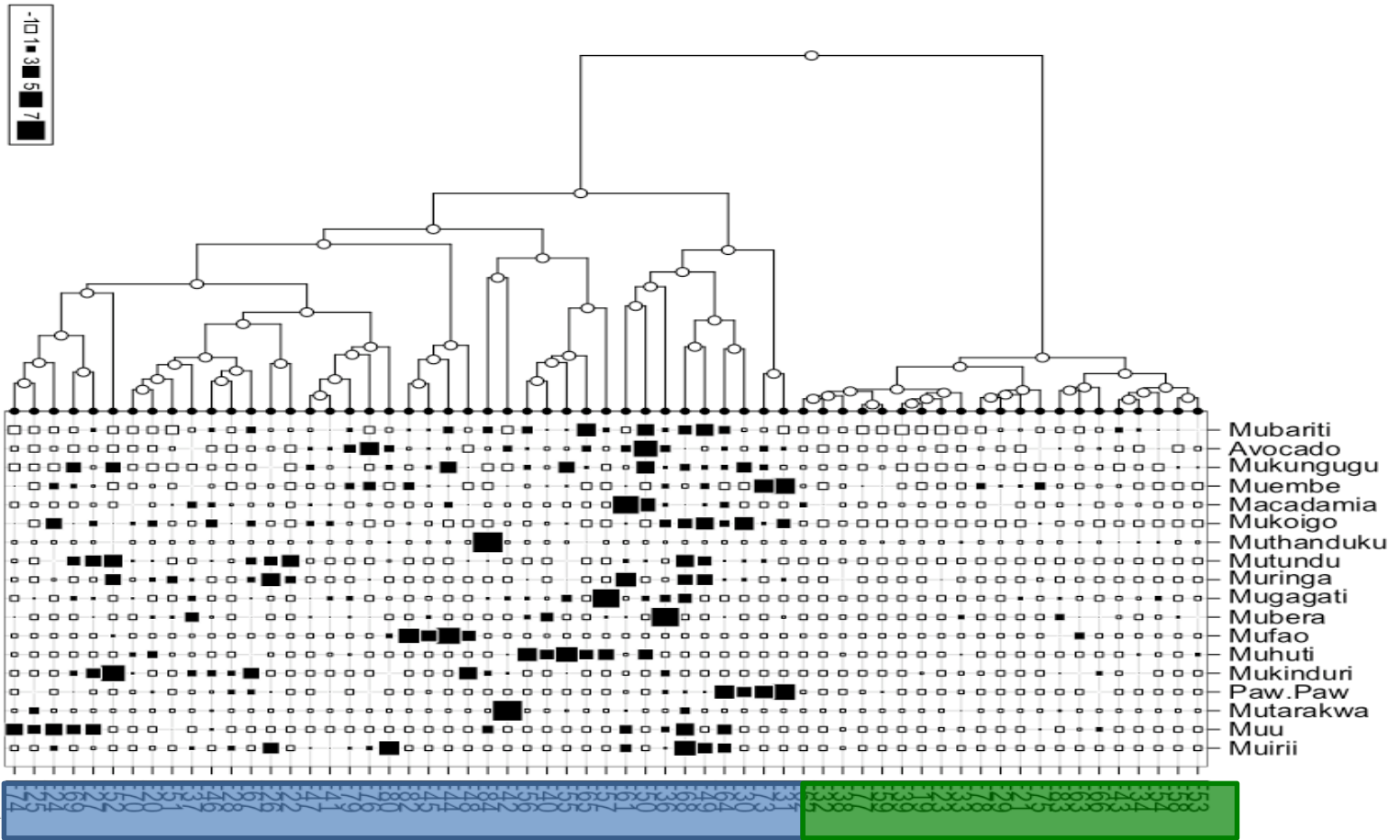


- **Previous analysis of the tree diversity in the farm :**
 - 2 groups of farms in regard of their tree population
→ Cluster
- **Characterisation of the strategies used by farmers in term of agroforestry products and species**



Cluster analysis

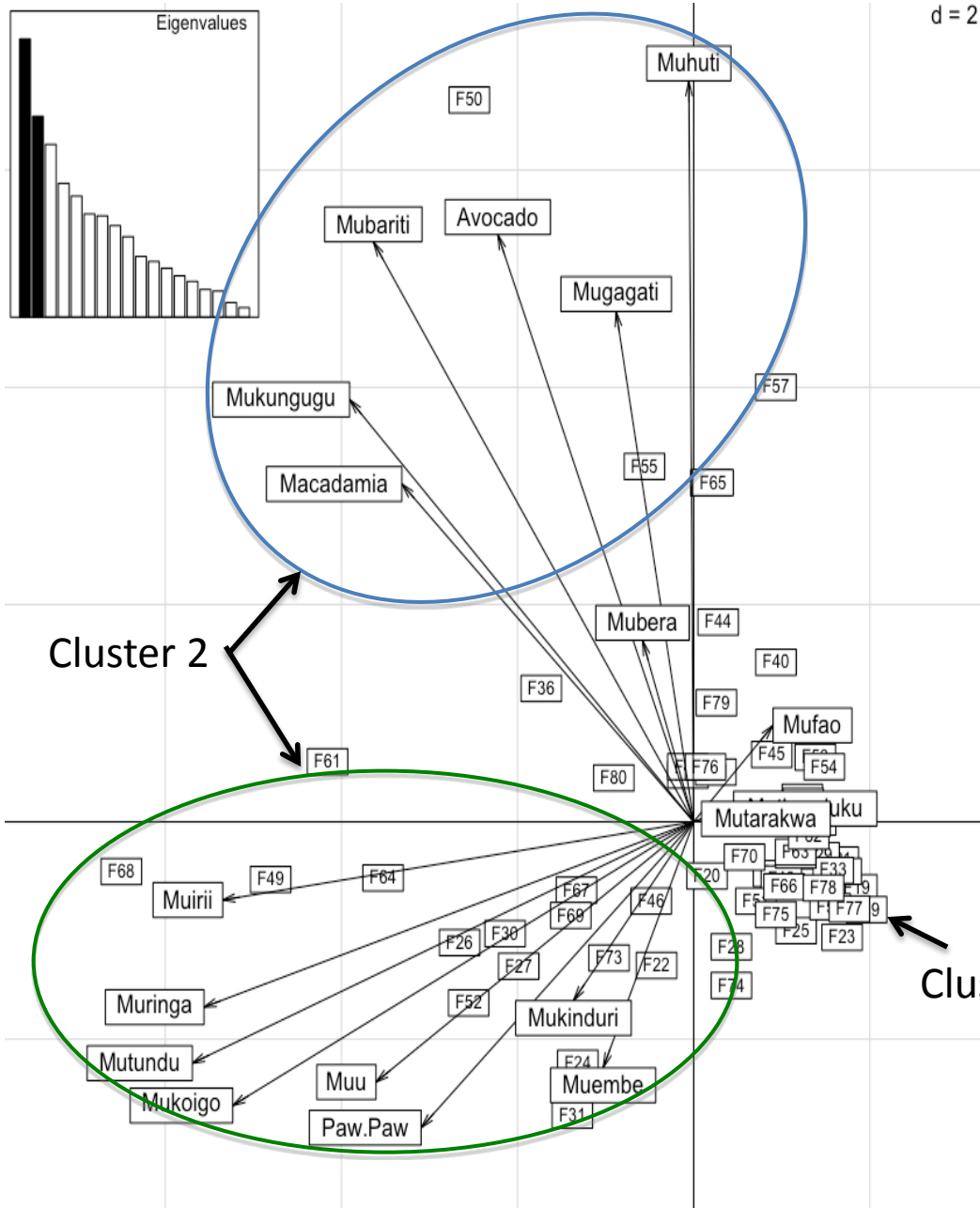
Study based on the 18 main species and tree with DBH > 2cm
(which are represented 96% of the landscape)



Cluster 2

Cluster 1

Cluster analysis



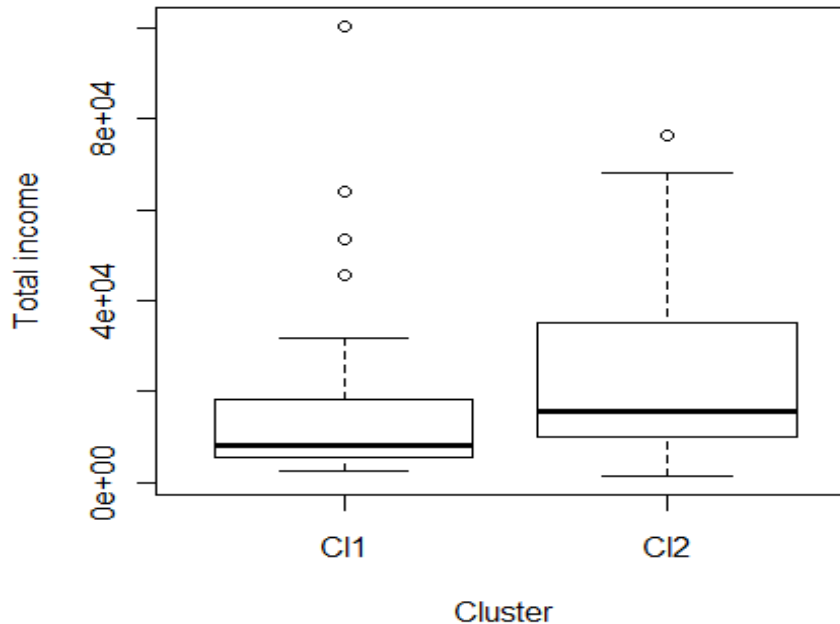
- The 2 axis represent nearly 40% of the total diversity

- 2 groups of trees, maybe representing different farmers' strategies ?

Distribution of agroforestry profitability per cluster



Farm Income distribution per cluster



No significant difference (KRUSKALL WALLIS test) between the 2 clusters

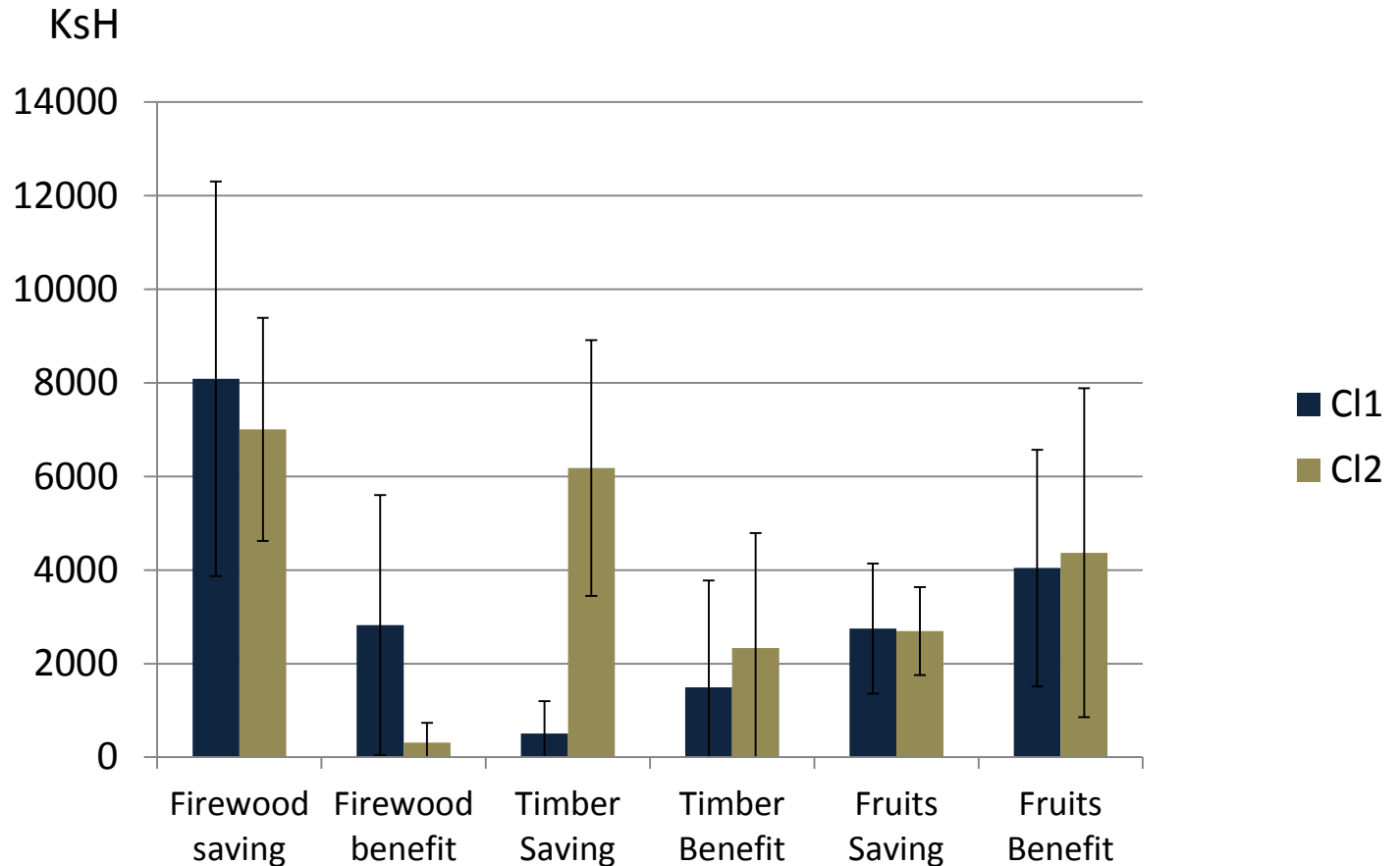
	CL1	CL2
Number of farm	21	40
Mean size (Ha)	1,01	0,433
Mean density (Tree/Ha)	121	306

CL2 :
Smaller farms with more trees



Profitability of agroforestry products per cluster

Agroforestry products strategy ?

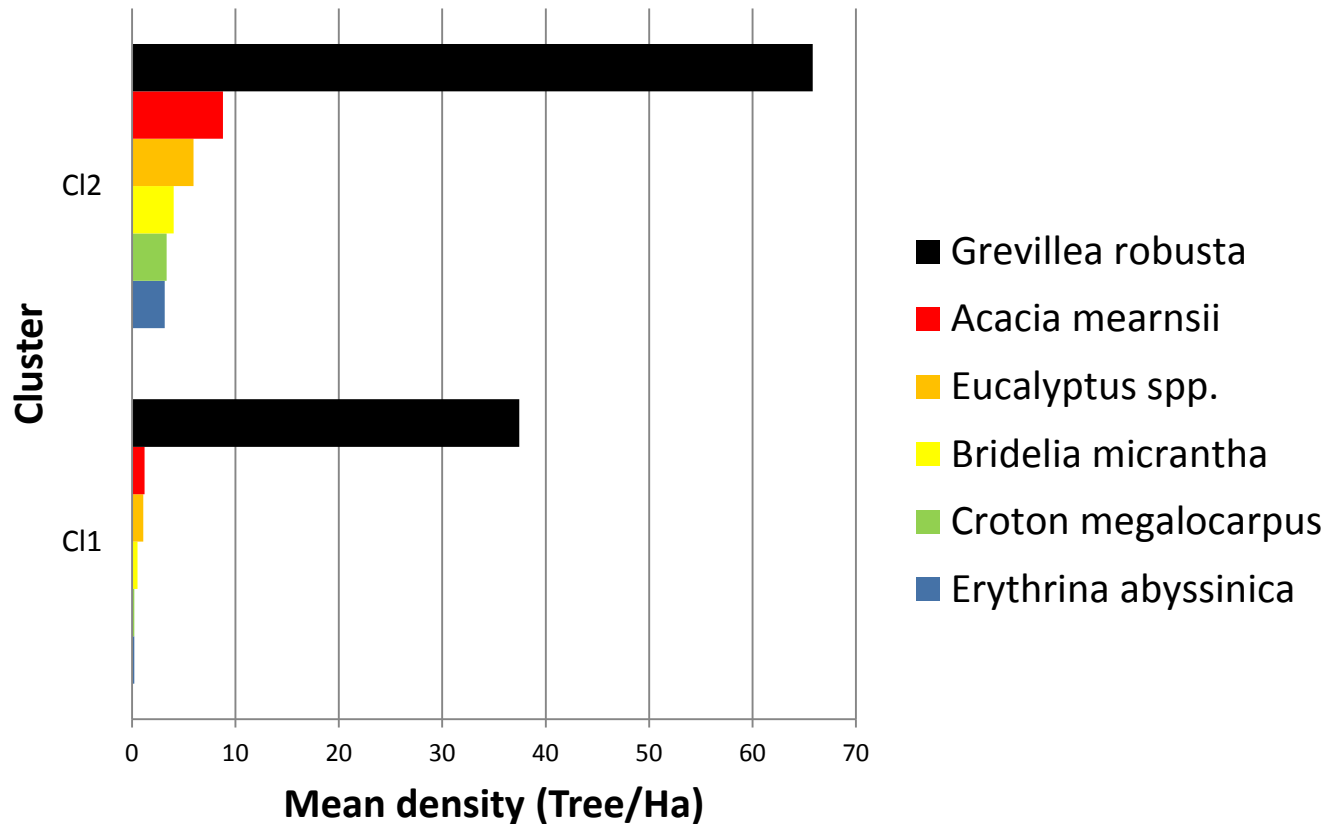


There is a significant difference (Kruskal Wallis test) between the 2 clusters ONLY for timber saving which are more important in the CL2.

Profitability of agroforestry products per cluster

Agroforestry firewood species strategy ?

Firewood species : mean density of mature (DBH>10 cm) per farm



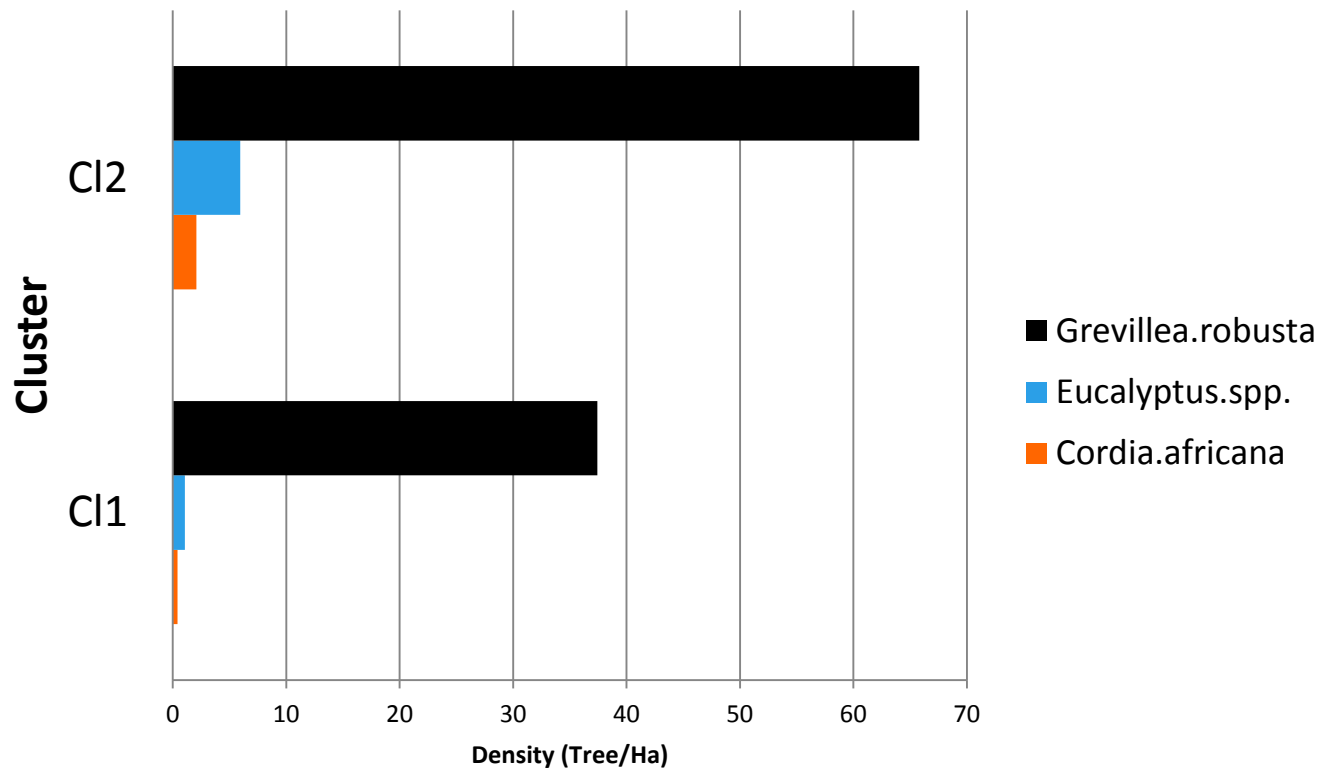
CL2 : Tree density more importante but no differences in term of species

Profitability of agroforestry products per cluster

Agroforestry timber species strategy ?



Timber species : mean density of mature (DBH>10 cm) per farm

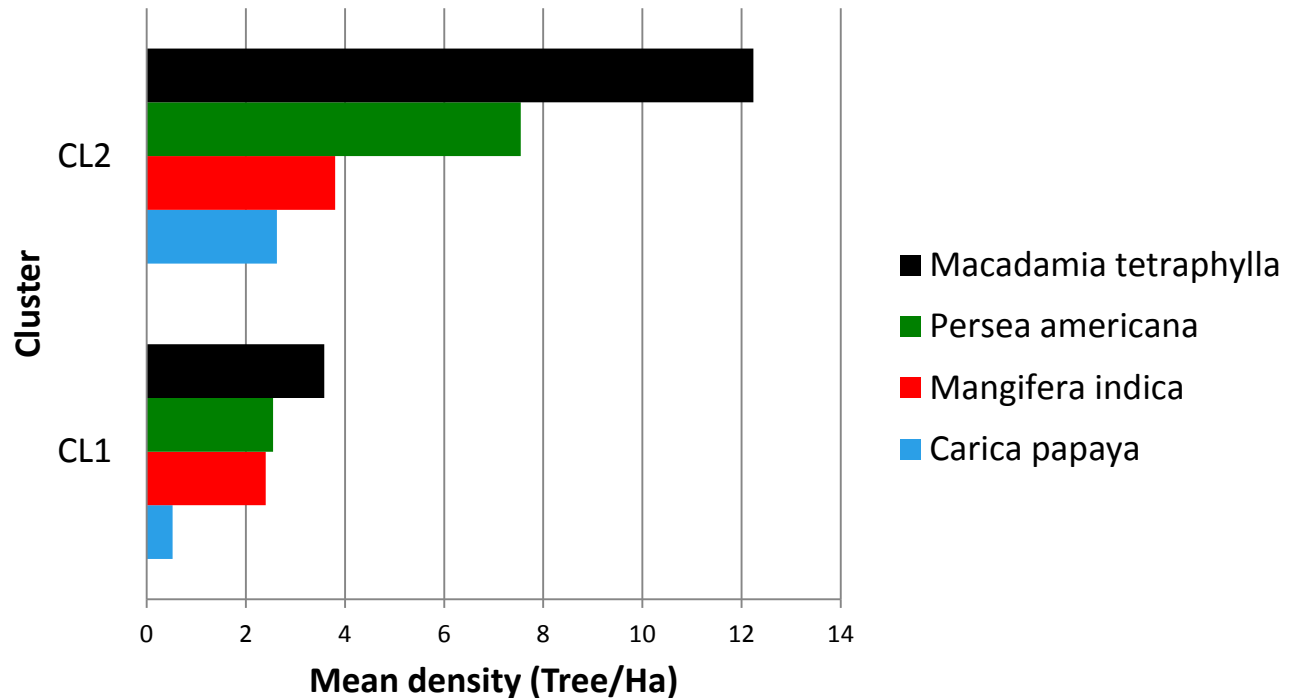


CL2 : Tree density more importante but no differences in term of species

Profitability of agroforestry products per cluster

Agroforestry fruits species strategy ?

Fruits species : mean density of mature (DBH>10 cm) per farm



CL2 : Macadamia and Avocado in a higher density

Agroforestry strategy : Profitability per specie

Abundance of mature tree	Species	Main use	Origin	Saving (KsH per tree)	Earning (KsH per tree)
1635	<i>Grevillea robusta</i>	Firewood	e	304	101
281	<i>Macadamia tetraphylla</i>	Fruits (Nuts)	e	6	721
277	<i>Commiphora zimmermannii</i>	Fodder	i	8	0
163	<i>Persea americana</i>	Fruits	e	239	246
107	<i>Mangifera indica</i>	Fruits	e	632	73
103	<i>Bridelia micrantha</i>	Firewood	i	203	0
99	<i>Acacia mearnsii</i>	Firewood	e	241	208
79	<i>Eucalyptus spp.</i>	Firewood	e	687	97
63	<i>Cordia africana</i>	Timber	i	996	0
63	<i>Neoboutonia macrocalyx</i>	Firewood	i	156	0
57	<i>Croton megalocarpus</i>	Firewood	i	366	97
52	<i>Eriobotrya japonica</i>	Firewood	e	216	19
50	<i>Carica papaya</i>	Fruits	e	544	197
50	<i>Erythrina abyssinica</i>	Firewood	i	18	0

Determination of the main usage per specie (farmer's interview) :

number of individuals of one species used for one usage / numbers of individuals of this species used for all the usages

Indigenous trees :

- Profitable
- Only for home consumption

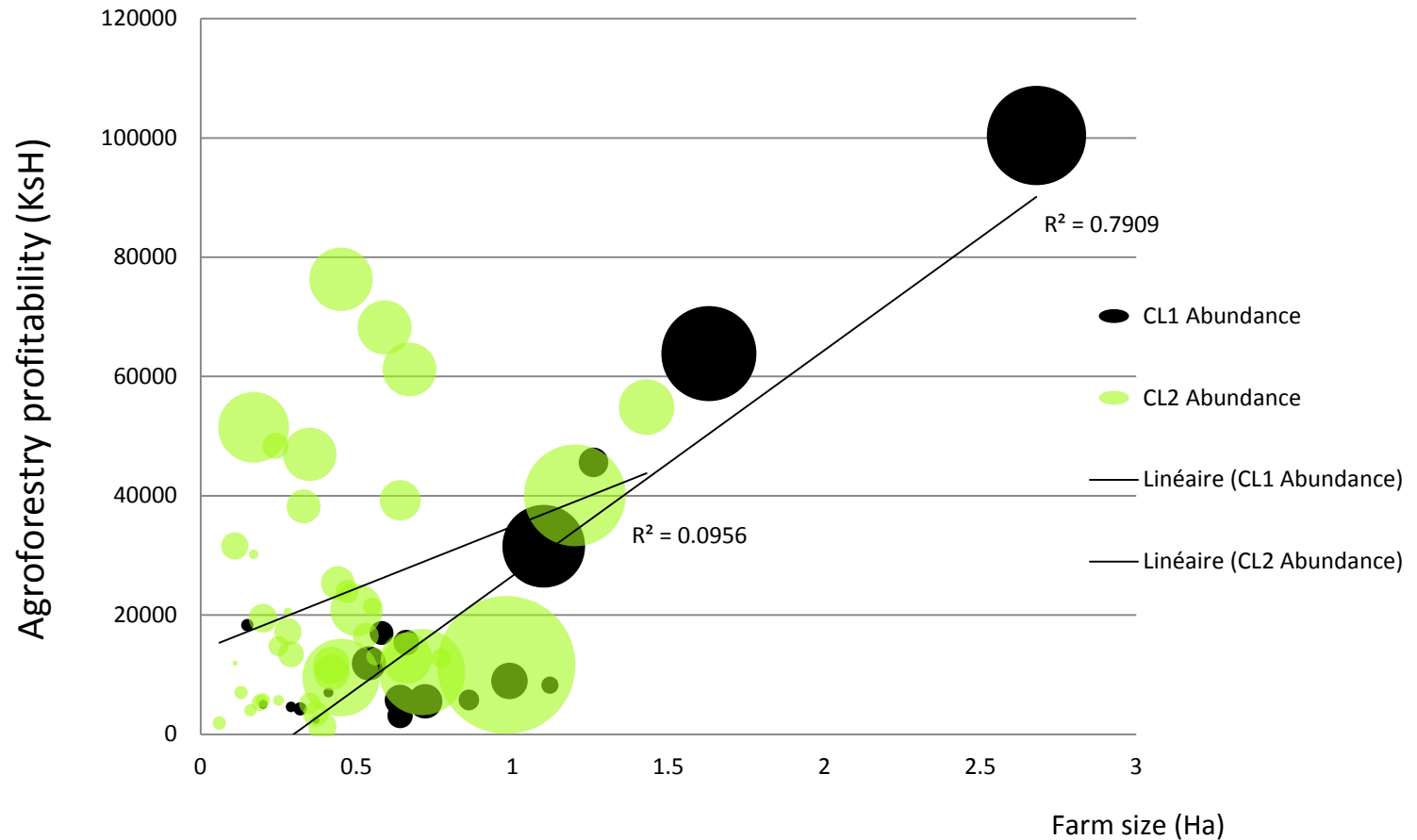
Exotic trees :

- . Selling fruit



Agroforestry strategy : size of the farm and tree abundance ?

Agroforestry profitability : farm surface and tree abundance (DBH<10cm)



- CL1 : Strong positive correlation between size of the farm, profitability and tree abundance
- CL2 : Smaller farms, more trees => Intensification

Profitability of agroforestry and strategy

• Profitability of agroforestry



Agroforestry > Coffee



Saving > Earning



Main profitable products : Firewood Timber and Fruits

• Strategy



No differences in term of species or activity between the 2 clusters

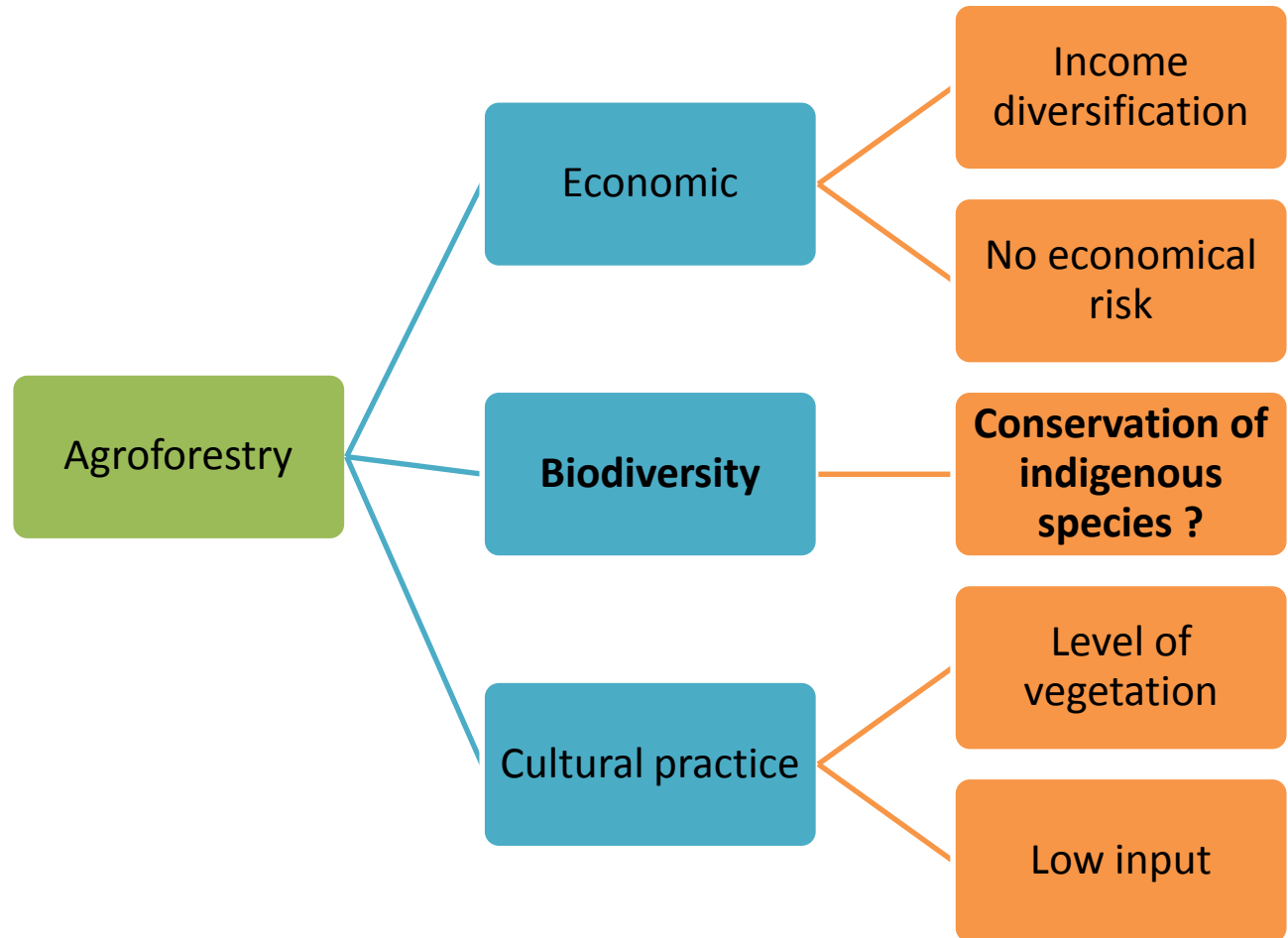


Farms belonging to the cluster 2 : Agroforestry more intense

Hypothesis : as Farm belonging to CL1 are larger
=> crops (other source of income)



Conclusion



Agroforestry : a **profitable** and although **sustainable** practise ?

